



## Alexander M. Gordin

The co-founder and Chairman of the Board of the Rebuilding Ukraine Agency and of Broad Street Capital Group, Alexander M. Gordin has served as an advisor to a number of public and privately held businesses, spearheading development, financing and management of communications, automotive services and alternative energy companies. With a significant number of cross-border financing assignments, as well as numerous mergers, acquisitions and divestitures to his credit, ranging in size from \$0.3 to \$444 million, Mr. Gordin possesses substantial negotiation skills and forensic due diligence tools.

Mr. Gordin is an international merchant banking professional with over 20 years of C-level experience providing cross-border strategic advisory services in the areas of export finance, international project finance, risk mitigation and business development. Clients include foreign governments, Fortune 500 corporations, municipalities and state enterprises. He has strong entrepreneurial instincts, combined with leadership and strategic skills as well as transactional and negotiations experience in over 30 countries. He is the author of the critically acclaimed "Fluent in Foreign Business" book, creator of the "Fluent in OPIC", "Fluent in EXIM" and "Fluent in USTDA" seminar series and is currently developing "Fluent In Foreign Franchising" "Fluent in FCPA", "Fluent in Exports" and additional "Fluent in Foreign" seminars and publications.

Mr. Gordin has extensive business development and project finance transaction experience in manufacturing infrastructure, healthcare, fixed and mobile communications and conventional, as well as alternative energy infrastructure, distribution and transportation industries. He has experience in managing international public and private corporations, experience in emerging and frontier markets and he has a proven track record managing cross-border crises. He has been published and featured in numerous publications including: The Wall Street Journal, The Chicago Tribune, Industry Week, The NY Enterprise Report, Industry Today, Business Finance, Wharton Magazine blog, Success magazine, Kyiv Post and on a number of radio and television programs including: Voice of America, CNBC, CNNfn, Bloomberg and NY1. He was the contributing Editor at the NY Enterprise Report and is a frequent speaker on strategy, cross-border finance and international business development.

Mr. Gordin holds an Executive MBA from the Wharton School at the University of Pennsylvania and a B.S. in Management Information Systems from the Tandon School of Engineering at NYU.